## Digest of SME Statistics - Turkmenistan Information Available as of First Quarter 2004

In the Turkmenistan, 2002 was a year of decline for small business. The official statistics indicate reductions in the number of small businesses, both registered and operating, and in their output. Additionally, very limited statistics for the sector indicated a 17% reduction of employment by small businesses.

Officially registered Small Enterprises in 2002 decreased slightly from 12,741 to 12,677, but the decline of the operating small business numbers was more significant dropping from 3,732 to just 3,230. That 13% drop was largely the result of declines in Construction (23%), Trade and Public Catering (22%), and Other Industries (13%) rendering industrial and non-industrial services. There was a slight (3%) increase in Agricultural and supporting small businesses. See Tables 1 and 2 for details.

Table 1

| Number of Registered Non-State Small Enterprises |          |          |  |  |
|--|----------|----------|--|--|
| With Breakdown by Industries                     |          |          |  |  |
| Number of Enterprises                            | 1/1/2002 | 1/1/2003 |  |  |
| Total  | 12741    | 12677    |  |  |
| manufacturing                                    | 1786     | 1785     |  |  |
| agriculture                                      | 3324     | 3302     |  |  |
| construction                                     | 1589     | 1517     |  |  |
| trade and public catering                        | 4841     | 4709     |  |  |
| healthcare and tourism                           | 150      | 162      |  |  |
| other  | 1051     | 1202     |  |  |

Table 2

| Number of Actively Working (Operating) Non-State Small Enterprises With Breakdown by Industries |      |      |                        |  |
|---|------|------|------------------------|--|
| Industries  | 2001 | 2002 | 2002 as a % of<br>2001 |  |
| Total   | 3732 | 3230 | -13%                   |  |
|   |      |      |                        |  |
| manufacturing   | 516  | 507  | -2%                    |  |
| agriculture   | 665  | 687  | 3%                     |  |
| construction  | 357  | 274  | -23%                   |  |
| trade and public catering   | 1699 | 1327 | -22%                   |  |
| healthcare and tourism  | 56   | 53   | -5%                    |  |
| other   | 439  | 382  | -13%                   |  |

In 2002, Turkmenistan had 50,306 registered entrepreneurs and 51,872 employees. Those statistics included a footnote that employment of the sector declined 17%; no further explanation of that statistic was provided.

Output for Turkmenistan's Actively Working (Operating) Non-State Small Enterprises declined in 2002. As indicated in Table 3 gross revenues declined to 95% of the prior year's total. This was due to losses in the Trade and Construction sectors offsetting modest gains in the Agriculture and Health & Tourism sectors. As well, Table 4 shows that increased outputs in the Consumer Products domain were overshadowed by decreased output in the Industrial sector.

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Table 3

| Operating (Working) Small Enterprises Gross Revenue |                |     |                |     |              |
|---|----------------|-----|----------------|-----|--------------|
|   | 2001           |     | 2002           |     | 2002         |
| Branch  | Million Manats | %   | Million Manats | %   | as % of 2001 |
| Industry  | 114477         | 28  | 119829         | 31  | 105          |
| Agriculture   | 34250          | 9   | 38132          | 10  | 111          |
| Construction  | 72429          | 18  | 62188          | 16  | 86           |
| Trade   | 100566         | 25  | 77340          | 20  | 77           |
| Health and tourism                                  | 31259          | 8   | 36738          | 10  | 118          |
| Others  | 50079          | 12  | 50290          | 13  | 100          |
| Total   | 403060         | 100 | 384517         | 100 | 95           |

Table 4

| Operating (Working) Small Enterprises Output – Million Manats |       |           |     |  |  |
|---|-------|-----------|-----|--|--|
| Products  | 2001  | 2001 2002 |     |  |  |
| Capitalized products (for industry)                           | 32883 | 20460     | 62  |  |  |
| Production of consumer goods                                  | 57382 | 66121     | 115 |  |  |
| Foods   | 30719 | 37287     | 121 |  |  |
| Non-food (includes light industry)                            | 17978 | 21421     | 119 |  |  |
| Wine, vodka and beer  | 8685  | 7413      | 85  |  |  |
| TOTAL   | 90265 | 86581     | 96  |  |  |

The statistics in this digest were taken from the official document of the National Institute of Statistics of Turkmenistan entitled, "Non-State Sector of Economy of Turkmenistan in 2002" from the Department of Statistics and Analysis of Non-state Sector. The definition of "Small Enterprise" for all of these statistics was no more than 50 employees for industry and construction sectors, and no more than 50 employees for trade and agriculture sectors.